

# Capabilities Statement

Competitive Innovations, LLC (CI) is an experienced & accountable U.S. Government small business prime contractor with an exceptional track record of delivering a full range of Cyber Security, Cloud, Web, Artificial Intelligence (AI) / Robotic Process Automation (RPA), Information Technology (IT), Data Analytics & Mission Support Services that create lasting value for our customers.

## AT-A-GLANCE

**Established** in 1999  
**Headquartered** in Arlington, Virginia, USA  
**SAM UEID** GCQ7KPCCEFI | **Cage Code** 4B3P9  
**Designation** Small & SBA HUBZone Certified  
**Experienced** CPARS.gov rated, International Travel (DBA insurance in place) and National Security ready

 **Multiple Award Schedule (MAS)**  
**47QTC A20D0055**  
**Ultimate Contract End Date: 01/28/2040**

## Awarded Categories and SIN's:

### Professional Services

**541511** Web Based Marketing, **541611** Management and Financial Consulting, Acquisition and Grants Management Support, and Business Program and Project Management Services, **611430** Professional and Management Development Training

### Information Technology

**511210** Software Licenses, **518210C** Cloud Computing and Cloud Related IT Professional Services, **54151** Software Maintenance Services, **54151 HACS** Highly Adaptive Cybersecurity Services (HACS), **54151S** Information Technology Professional Services, **611420** Information Technology Training

 *"...Thank you for the quality of service that Competitive Innovations has been providing to its customers. We sincerely appreciate the level of detail and accountability you have demonstrated over the years, and the way you conduct business as a whole."*

-Prime Contract, Contracting Officer

## WHY CI?

**PEOPLE** Accountable & flexible, committed to deliverables  
**SERVICE** Attention to detail, predictable outcomes  
**AGILITY** Adherence to process, ability to adapt  
**SYSTEMS** Modernized processes, continuous improvement

## CORE CAPABILITIES

### CYBER SECURITY

We provide a comprehensive range of cyber security services & solutions to our trading partners.

### DIGITAL TRANSFORMATION | CLOUD

We make cloud a reality for commercial, education and government organizations with solutions engineered to deliver secure, FEDRamp, Section 508 & 21st Century IDEA compliant digital modernization.

### MISSION & PROGRAM SUPPORT

We improve efficiency, collaboration, and customer experience for agencies, stakeholders, and the public.

### GOVERNANCE | DATA ANALYTICS

We provide business intelligence and analytics to help you improve your business decisions.

## COMPANY CERTIFICATIONS

Microsoft Gold Certified Partner since 2004  
Microsoft Solutions Partner: Data & AI, Digital & App Innovation  
Microsoft Cloud Service Provider (CSP)  
ISO 9001: 2015, ISO/IEC 20000-1: 2018, ISO/IEC 27001: 2013

Gold  
Microsoft  
Partner

 ISO/IEC 27001:2013  
ISO 9001:2015  
ISO/IEC 20000-1:2018



*"The quality of the work performed by the vendor is exceptional. Vendor's knowledge about contract requirements...are unmatched."*

-CPARS Reviewer

**COMMERCIAL, EDUCATION, STATE & LOCAL**

ECS  
Franklin County Ohio  
General Dynamics IT  
UVA Darden School Foundation  
Wor-Wic Community College  
Paralyzed Veterans of America

**FEDERAL CIVILIAN**

U.S. Department of Commerce  
U.S. Department of Homeland Security  
U.S. Department of Justice - FBI  
U.S. Department of State  
U.S. Nuclear Regulatory Commission

**DEFENSE AND INTELLIGENCE**

Army  
Air Force  
Defense Contract Management Agency (DCMA)  
Defense Equal Opportunity Management Institute  
Defense Intelligence Agency  
Intelligence Community  
Navy and Marine Corps

**GET IN TOUCH**

**MICHAEL J. KENNEDY**

President | CEO  
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**RUSS WEAVER**

Chief Operating Officer  
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**MICROSOFT SOLUTION PARTNER CERTIFICATIONS**

Azure Administrator Associate  
Azure AI Engineer Associate  
Azure Data Engineer Associate  
Azure Data Scientist Associate  
Azure Network Engineer Associate  
Azure Solutions Architect Expert  
Azure Virtual Desktop Specialty  
DevOps Engineer Expert  
Power BI Data Analyst Associate  
Power BI Data Analyst Associate  
Power Platform App Maker Associate  
Power Platform Developer Associate  
Power Platform Functional Consultant Associate  
Power Platform Solution Architect Expert  
Security Administrator Associate  
Security Operations Analyst Associate







**SECURITY & OTHER CERTIFICATIONS**

CompTIA: Security+, Network+, A+  
CEH, CND, CSCU, ECSA, C-CISO,  
CISSP, CISM & CRISC  
Data Loss Prevention  
DHS: ISSO  
508 Trusted Tester  
Agile / SAFe  
PMI PMP  
Six Sigma  
SHRM  
ITIL  
AWS Architect

**PARTNER SOFTWARE**

Microsoft Power Platform  
Microsoft Azure  
Azure DevOps  
Microsoft 365  
Kentico Xperience Web CMS  
ANDI (508 compliance)  
WordPress

 **AWARDS AND RECOGNITION**

-  INC. 5000 5X Honoree 2022, 2015, 2014, 2013, 2007
-  Part of a State Department contractor team recognized by the NSA for reducing the overall risks to the Department's global network
-  2013 & 2020 Finalist for the Annual Small and Emerging Contractors Advisory Forum (SECAF) Awards
-  Washington Technology Fast 50 - 2022

