

Capabilities Statement

Competitive Innovations, LLC (CI) is an experienced & accountable U.S. Government small business prime contractor with an exceptional track record of delivering a full range of Cyber Security, Cloud, Web, Artificial Intelligence (AI) / Robotic Process Automation (RPA), Information Technology (IT), Data Analytics & Mission Support Services that create lasting value for our customers.

AT-A-GLANCE

Established in 1999
Headquartered in Arlington, Virginia, USA
SAM UEID GCQ7KCPCCEF1 | **Cage Code** 4B3P9
Designation Small & SBA HUBZone Certified
Experienced CPARS.gov rated, International Travel (DBA insurance in place) and National Security ready

 **Multiple Award Schedule (MAS)**
47QTC A20D0055
Ultimate Contract End Date: 01/28/2040

Awarded Categories and SIN's:

Professional Services

541511 Web Based Marketing, **541611** Management and Financial Consulting, Acquisition and Grants Management Support, and Business Program and Project Management Services, **611430** Professional and Management Development Training, **561110** Office Administrative Services

Information Technology

511210 Software Licenses, **518210C** Cloud Computing and Cloud Related IT Professional Services, **54151** Software Maintenance Services, **54151 HACS** Highly Adaptive Cybersecurity Services (HACS), **54151S** Information Technology Professional Services, **611420** Information Technology Training

 *"...Thank you for the quality of service that Competitive Innovations has been providing to its customers. We sincerely appreciate the level of detail and accountability you have demonstrated over the years, and the way you conduct business as a whole."*

—Prime Contract, Contracting Officer

✓ WHY CI?

PEOPLE Accountable & flexible, committed to deliverables
SERVICE Attention to detail, predictable outcomes
AGILITY Adherence to process, ability to adapt
SYSTEMS Modernized processes, continuous improvement

⚙️ CORE CAPABILITIES

CYBER SECURITY

We provide a comprehensive range of cyber security services & solutions to our trading partners.

DIGITAL TRANSFORMATION | CLOUD

We make cloud a reality for commercial, education and government organizations with solutions engineered to deliver secure, FEDRamp, Section 508 & 21st Century IDEA compliant digital modernization.

MISSION & PROGRAM SUPPORT

We improve efficiency, collaboration, and customer experience for agencies, stakeholders, and the public.

GOVERNANCE | DATA ANALYTICS

We provide business intelligence and analytics to help you improve your business decisions.

✓ COMPANY CERTIFICATIONS

Microsoft & AWS Cloud Service Provider (CSP)
Microsoft Certified Solutions Partner since 2004
Amazon Web Services (AWS) Certified Partner since 2015
ISO 9001: 2015, ISO/IEC 20000-1: 2018, ISO/IEC 27001: 2022

Gold
Microsoft
Partner



ISO/IEC 27001:2022
ISO 9001:2015
ISO/IEC 20000-1:2018



"The quality of the work performed by the vendor is exceptional. Vendor's knowledge about contract requirements...are unmatched."

—CPARS Reviewer



COMMERCIAL, EDUCATION, STATE & LOCAL

ECS
Franklin County Ohio
General Dynamics IT
UVA Darden School Foundation
Wor-Wic Community College
Paralyzed Veterans of America

FEDERAL CIVILIAN

U.S. Department of Commerce
U.S. Department of Homeland Security
U.S. Department of Justice – FBI
U.S. Department of State
U.S. Nuclear Regulatory Commission

DEFENSE AND INTELLIGENCE

Army
Air Force
Defense Contract Management Agency (DCMA)
Defense Equal Opportunity Management Institute
Defense Intelligence Agency
Intelligence Community
Navy and Marine Corps

GET IN TOUCH

MICHAEL J. KENNEDY

President | CEO

Peter Jarrell

Chief Technology Officer

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MICROSOFT SOLUTION PARTNER CERTIFICATIONS

Azure Administrator Associate
Azure AI Engineer Associate
Azure Data Engineer Associate
Azure Data Scientist Associate
Azure Developer Associate
Azure Network Engineer Associate
Azure Security Engineer Associate
Azure Solutions Architect Expert
Azure Virtual Desktop Specialty
Cybersecurity Architect Expert
DevOps Engineer Expert
Dynamics 365 Customer Service Functional Consultant Associate
Power BI Data Analyst Associate
Power Platform App Maker Associate
Power Platform Developer Associate
Power Platform Functional Consultant Associate
Power Platform Solution Architect Expert
Security Administrator Associate
Security Operations Analyst Associate



SECURITY & OTHER CERTIFICATIONS

CompTIA: Security+, Network+, A+
CEH, CND, CSCU, ECSA, C-CISO,
CISSP, CISM & CRISC
Data Loss Prevention
DHS: ISSO
508 Trusted Tester

Agile / SAFe
PMI PMP
Six Sigma
SHRM
ITIL
AWS Architect

PARTNER SOFTWARE

Microsoft Power Platform
Microsoft Azure
Azure DevOps
Microsoft 365

AWS GovCloud & Commercial
Kentico Xperience Web CMS
ANDI (508 compliance)
WordPress



AWARDS AND RECOGNITION

- INC. 5000 6X Honoree 2023, 2022, 2015, 2014, 2013, 2007
- Part of a State Department contractor team recognized by the NSA for reducing the overall risks to the Department's global network
- Finalist for the Annual Small and Emerging Contractors Advisory Forum (SECAF) Awards – 2013, 2020
- Washington Technology Fast 50 – 2006, 2007

