



# Capabilities Statement

Competitive Innovations, LLC (CI) is an experienced & accountable U.S. Government small business prime contractor with an exceptional track record of delivering a full range of Cyber Security, Cloud, Web, Artificial Intelligence (AI) / Robotic Process Automation (RPA), Information Technology (IT), Data Analytics & Mission Support Services that create lasting value for our customers.

## AT-A-GLANCE

**Established** in 1999

**Headquartered** in Arlington, Virginia, USA

**SAM UEID** GCQ7KCPCEFI | **Cage Code** 4B3P9

**Designation** Small & SBA HUBZone Certified

**Experienced** CPARS.gov rated, International Travel (DBA insurance in place) and National Security ready

**GSA** **Multiple Award Schedule (MAS)**  
**47QTCA20D0055**  
**Ultimate Contract End Date: 01/28/2040**

**Awarded Categories and SIN's:**

### Professional Services

**541511** Web Based Marketing, **541611** Management and Financial Consulting, Acquisition and Grants Management Support, and Business Program and Project Management Services, **611430** Professional and Management Development Training, **561110** Office Administrative Services

### Information Technology

**511210** Software Licenses, **518210C** Cloud Computing and Cloud Related IT Professional Services, **54151** Software Maintenance Services, **54151 HACS** Highly Adaptive Cybersecurity Services (HACS), **54151S** Information Technology Professional Services, **611420** Information Technology Training

 "...Thank you for the quality of service that Competitive Innovations has been providing to its customers. We sincerely appreciate the level of detail and accountability you have demonstrated over the years, and the way you conduct business as a whole."

-Prime Contract, Contracting Officer

## WHY CI?

**PEOPLE** Accountable & flexible, committed to deliverables

**SERVICE** Attention to detail, predictable outcomes

**AGILITY** Adherence to process, ability to adapt

**SYSTEMS** Modernized processes, continuous improvement

## CORE CAPABILITIES

### CYBER SECURITY

We provide a comprehensive range of cyber security services & solutions to our trading partners.

### DIGITAL TRANSFORMATION | CLOUD

We make cloud a reality for commercial, education and government organizations with solutions engineered to deliver secure, FEDRamp, Section 508 & 21st Century IDEA compliant digital modernization.

### MISSION & PROGRAM SUPPORT

We improve efficiency, collaboration, and customer experience for agencies, stakeholders, and the public.

### GOVERNANCE | DATA ANALYTICS

We provide business intelligence and analytics to help you improve your business decisions.

## COMPANY CERTIFICATIONS

Microsoft & AWS Cloud Service Provider (CSP)

Microsoft Certified Solutions Partner since 2004

Amazon Web Services (AWS) Certified Partner since 2015

ISO 9001: 2015, ISO/IEC 20000-1: 2018, ISO/IEC 27001: 2022

Gold

**Microsoft**  
Partner



ISO/IEC 27001:2022  
ISO 9001:2015  
ISO/IEC 20000-1:2018



"The quality of the work performed by the vendor is exceptional. Vendor's knowledge about contract requirements...are unmatched."

-CPARS Reviewer

**COMMERCIAL, EDUCATION, STATE & LOCAL**

ECS  
 Franklin County Ohio  
 General Dynamics IT  
 UVA Darden School Foundation  
 Wor-Wic Community College  
 Paralyzed Veterans of America

**FEDERAL CIVILIAN**

U.S. Department of Commerce  
 U.S. Department of Homeland Security  
 U.S. Department of Justice - FBI  
 U.S. Department of State  
 U.S. Nuclear Regulatory Commission

**DEFENSE AND INTELLIGENCE**

Army  
 Air Force  
 Defense Contract Management Agency (DCMA)  
 Defense Equal Opportunity Management Institute  
 Defense Intelligence Agency  
 Intelligence Community  
 Navy and Marine Corps

**GET IN TOUCH**
**MICHAEL J. KENNEDY**

President | CEO

**Peter Jarrell**

Chief Technology Officer

**CONTACT INFO**

703.698.5000  
 info@cillc.com  
 CILLC.com

200 North Glebe Road, Suite 1025  
 Arlington, VA 22203

**MICROSOFT SOLUTION PARTNER CERTIFICATIONS**

Azure Administrator Associate  
 Azure AI Engineer Associate  
 Azure Data Engineer Associate  
 Azure Data Scientist Associate  
 Azure Developer Associate  
 Azure Network Engineer Associate  
 Azure Security Engineer Associate  
 Azure Solutions Architect Expert  
 Azure Virtual Desktop Specialty  
 Cybersecurity Architect Expert  
 DevOps Engineer Expert  
 Dynamics 365 Customer Service Functional Consultant Associate  
 Power BI Data Analyst Associate  
 Power Platform App Maker Associate  
 Power Platform Developer Associate  
 Power Platform Functional Consultant Associate  
 Power Platform Solution Architect Expert  
 Security Administrator Associate  
 Security Operations Analyst Associate


**SECURITY & OTHER CERTIFICATIONS**

CompTIA: Security+, Network+, A+  
 CEH, CND, CSCU, ECSA, C-CISO,  
 CISSP, CISM & CRISC  
 Data Loss Prevention  
 DHS: ISSO  
 508 Trusted Tester

Agile / SAFe  
 PMI PMP  
 Six Sigma  
 SHRM  
 ITIL  
 AWS Architect

**PARTNER SOFTWARE**

Microsoft Power Platform  
 Microsoft Azure  
 Azure DevOps  
 Microsoft 365

AWS GovCloud & Commercial  
 Kentico Xperience Web CMS  
 ANDI (508 compliance)  
 WordPress


**AWARDS AND RECOGNITION**

-  INC. 5000 6X Honoree 2023, 2022, 2015, 2014, 2013, 2007
-  Part of a State Department contractor team recognized by the NSA for reducing the overall risks to the Department's global network
-  Finalist for the Annual Small and Emerging Contractors Advisory Forum (SECAF) Awards - 2013, 2020
-  Washington Technology Fast 50 - 2006, 2007